

Are you up to Par ?

To: BNI Long Island Members
From: Membership Committee

As you are aware, the by-laws of BNI provide that the renewal of each individual's membership in our Chapter is not automatic. Rather, the renewal of an individual's membership is subject to review by the Membership Committee. During the recent months questions have arisen about the responsibilities of the membership committee and how they should evaluate each member's renewal application based on certain criteria. The following is a simple process by which all chapters will follow:

PARTICIPATION Including but not limited to attendance at meetings, assisting as needed with various Board, Committee and administrative tasks

ATTITUDE Including but not limited to acting ethically, professionally and positive, both with referrals and at our meetings

REFERRALS The exchange of business referrals

In determining whether an individual member is up to "PAR", the Membership Committee will look at the totality of all factors (one factor not necessarily being determinative), with each membership being reviewed and evaluated on a "per case" basis. Towards that end, the Membership Committee will be provided with the attendance and referral records of each member, as well as any other information the Membership Committee in its discretion deems necessary to conduct its evaluation. The Membership Committee and the Board will endeavor to advise the individual members as to when the renewal of their membership is to be evaluated, and in certain instances, may request the cooperation and participation of the individual member in evaluating their renewal application.

The Membership Committee will use its best efforts to expeditiously complete its evaluations. It is our sincere hope and goal that this process will strengthen our Chapter, increase our membership base, and result in a greater number of qualified business referrals being passed to all individual members.